

Dear Mr. Mustermann,

First of all, thank you for your confidence this year. We hope you continue to stay loyal with us as a valuable customer, as well as a reliable subscriber of the Hilscher newsletter.

Hilscher is satisfied with the results of the business year 2009. The objective of intensifying existing customer relationships and acquiring new international customers was clearly achieved. This way Hilscher as the technology leader in industrial communication was able to cope with the tough economic situation and take advantage of it as an opportunity.

Hilscher highlights 2009:

- **SPS/IPC/Drives very successful:** record in new prospects and inquiries.
- **International expansion:** New subsidiaries founded in India und South Korea. Subsidiary in China now registered as authorized Trading Company.
- **Expansion of corporate headquarters** in Hattersheim (Germany) in progress.
- **netTAP100** – Industry's most flexible Gateway for Fieldbus, Real-Time-Ethernet and serial protocols
- **OEM modules comX / netIC, and PC cards cifX:** Real-Time-Ethernet protocols as well as traditional fieldbus systems are now supported for the new netX based products.

Hilscher's goal for 2010 is marked by continuous growth. Our innovative strength, sensitivity to the needs of our customers, and the ongoing development of our product portfolio makes Hilscher your professional communication partner you can rely on.

Product highlights 2010:

- **netPLC:** Fieldbus and PLC functionality integrated on a ready-to-use PC card.
- **netHMI:** Powerful components for your HMI system.
- **netBRICK:** Rugged Gateway in IP 67 for rough industrial environments.
- **netTAP 50:** Low-cost and compact Gateway for simple protocol conversions.
- **netLINK-Webserver:** Extremely compact Gateway for PROFIBUS MPI to Ethernet with Web Visualization *atvise*® by CERTEC.

The Hilscher customer centre is glad to assist you by telephone or e-mail with the latest Hilscher product portfolio and with information on availability of new products.

We are looking forward to 2010 and wish you a happy new year.

With best regards,



CEO: Hans-Jürgen Hilscher



[See more information about Hilscher on the Internet.](#)

Hilscher Product Portfolio:

PC cards, OEM modules, Gateways, ASICs, as well as engineering services
e.g. FDT/DTM development service, netX design in & production service.

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